

State of New Jersey

DEPARTMENT OF THE TREASURY

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Fiscal Year 2017 Revenue Growth is on Track

TRENTON – The New Jersey Department of the Treasury announced March revenue collections, showing continued year-over-year growth. Year-to-date collections total \$19.4 billion, a 2.9 percent or \$542 million increase above last year.

Gross Income Tax (GIT) revenues are up for the year and remain on track with projections heading into the crucial tax payments month of April. In particular, GIT withholding has shown increasing strength by increasing by 8.4 percent over last March and by 5.2 percent in the first quarter. Refund processing, which started two weeks later in 2017 in order to utilize tougher anti-fraud measures, has already surpassed last year's refunds with a record-breaking \$1 billion distributed in March.

A shift to monthly reallocation rather than annual allocation of certain Corporation Business Tax (CBT) receipts, as well as the Federal government moving the C-Corp filing deadline from March to April, are responsible for a decline in CBT revenues. However, CBT revenues remain in line with projections after accounting for these changes.

Sales Tax revenues are up for the year and are in line with projections. Based on the strength of home sales, Realty Transfer fees continue to show significant year-over-year increases, up 10.9 percent year-to-date.

STATE OF NEW JERSEY MONTH AND YEAR-TO-DATE CASH COLLECTIONS Fiscal Year 2017 - MARCH 2017 versus 2016

(\$ Thousands)

	MARCH			°⁄0		MARCH YTD			ſD	%	FY 2017 Projected *
	2016		2017	Change			2016		2017	Change	Growth Rate
S	779,781	S	517,764	(33.6%)	Gross Income Tax (a)	S	8,396,875	S	8,799,952	4.8%	4,4%
	639,643		630,991	(1.4%)	Sales		6,028,759		6,140,023	1.8%	1.0%
	301,416		206,782	(31.4%)	Corporation Business (a)		1,427,701		1,186,347	(16.9%)	7.6%
	77,199		82,520	6.9%	Lottery		722,471		701,904	(2.8%)	(1.7%)
	42,064		36,917	(12.2%)	Motor Fuels		353,489		350,365	(0.9%)	1.4%
	75,386		72,462	(3.9%)	Motor Vehicle Fees (b)		289,955		315,569	8.8%	8.6%
	66,235		63,258	(4.5%)	Transfer Inheritance		609,976		576,497	(5.5%)	(8.5%)
	19,142		17,224	(10.0%)	Casino Revenue		148,127		155,032	4.7%	3.2%
	138,992		118,893	(14.5%)	Insurance Premium		372,027		318,508	(14.4%)	3.0%
	13,265		18,045	36.0%	Cigarette (c)		13,265		18,045	36.0%	5.5%
	19,084		107,897	465.4%	Petroleum Products Gross Receipts (d)		143,103		461,838	222.7%	143.4%
	19,450		12,390	(36.3%)	Corp. Banks & Financial Institutions		73,916		73,493	(0.6%)	(3.1%)
	10,291		9,970	(3.1%)	Alcoholic Beverage Excise		66,109		66,011	(0.1%)	4.2%
	19,688		24,651	25.2%	Realty Transfer		214,168		237,470	10.9%	8.2%
	1,750		1,864	6.5%	Tobacco Products Wholesale Sales		15,500		16,383	5.7%	1.2%
	-			-	Public Utility		-		1	-	3.8%
S	2,223,386	S	1,921,628	(13.6%)	Total Major Revenues	S	18,875,441	S	19,417,438	2.9%	4.0%
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(a) March 2017 and March 2017 YTD include a reclassification from Corporation Business Tax to Gross Income Tax relating to partnership fees of \$72.9 million and \$280.1 million respectively. In prior years, this adjustment was made during the year-end closing process.

(b) Pursuant to P.L. 03-13, \$202.2 million of FY 2017 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.

(c) Pursuant to P.L. 06-37, revenue collections of \$396.5 million from the cigarette and tobacco products wholesale sales tax are deposited in the Health Care Subsidy Fund. Pursuant to P.L. 04-69, \$0.0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds.

(d) Approximately \$90.9 million for the month and \$312.5 million YTD is attributable to the recent gas tax increases imposed under P.L. 2016, C.57 which are constitutionally dedicated to the Transportation Trust Fund.

* Projected annual growth rate is the change from the FY 2016 CAFR to the FY 2017 revenue estimates per the FY 2018 Governor's Budget Message.